Chief Executive Officer (CEO)

The Ounalashka Corporation Board of Directors is actively recruiting for the position of CEO. Ounalashka Corporation is located on the Aleutian Islands in Unalaska, Alaska. The CEO is responsible for providing strategic leadership for the company by working with the Board of Directors and Corporation’s Management Team to establish long-range goals, strategies, plans and policies.

**Essential Functions**

- Establish credibility throughout the organization and with the Board as an effective developer of solutions to investment and business challenges.
- Provide leadership and management to ensure that the mission and core values of the company are put into practice.
- Responsible for driving the company to achieve profitability, cash flow, business goals, and objectives.
- Provide direct oversight to all departments reporting to this position to ensure communication and implementation strategies are delivered for effective growth opportunities.
- Maintain appropriate controls for cash receipts and payables, cash flow, inventory and other accounting and business procedures.
- Ensure necessary and appropriate steps are taken to preserve the independent corporate existence of the Corporations and any its subsidiaries.
- Promote the image of the Corporation at all times and maintain corporate confidentiality, including, without limitation, executing, delivering and performing Corporation’s Standard Confidentiality Agreement.
- Be available for all meetings of the Board and Corporation Shareholder’s and other corporate functions, and routinely attend meetings of the City of Unalaska’s Council on behalf of the Corporation.
- Collaborate with the Corporation’s Management Team to develop and implement plans for the operational infrastructure of systems, processes and personnel designed to accommodate the growth objectives of the organization.
- Motivate and lead a high-performance management team; attract, recruit and retain required members of the executive team not currently in place; provides mentoring as a cornerstone to the management career development program.
- Negotiate business contracts with lease companies as needed.
- Foster a success-oriented, accountable environment within the organization.
- Represent the organization with investors and business partners.

**Supervision / Influence:**

- Responsible for the overall direction, coordination and evaluation of the organization.
- Responsible for managing employees in accordance with the organization’s policies and applicable laws; to include, interviewing, hiring and training employees; planning, assigning and directing work; appraising performance; rewarding and disciplining employees; addressing complaints and resolving problems.
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(Supervision / Influence cont.)

- Manage the assets and business operations of the Corporation.
- Make a diligent and good faith effort to maximize Corporation’ profits, unless prevented from doing so by Acts of God or nature or unanticipated extraordinary or nonrecurring expenses or losses.
- Supervise and direct the staff and other employees of Corporation.
- Promote the image of the Corporation at all times and maintain corporate confidentiality, including, without limitation, executing, delivering and performing Corporation’s Standard Confidentiality Agreement.

Compensation and Benefits:

- Highly competitive base salary and bonus structure package
- Vacation
  - 1-2 years of Employment = 120 hours
  - 3-5 years of Employment = 168 hours
- 20% 401(k) match and discretionary contribution.
- Company paid Health/Dental/Vision
- Car and Housing Allowance are negotiable

Desired Skills and Experience

- Bachelor’s degree in business related field, Masters in Business Administration, preferred
- Ten (10) or more years in management roles with progressive experience managing and leading organizations

Knowledge and Abilities

- Ability and willingness to travel (within and out of the State of Alaska) for business related needs.
- Familiar with or having applied knowledge of Alaska Native Claims Settlement Act (ANCSA and ANIGC)
- Networking, Persuasion, Prospecting, Public Speaking, Research, Writing, Closing Skills
- Identification of Customer Needs and Challenges
- Skilled at working with Microsoft Office suite (Word, Excel, Outlook, PowerPoint)
- OC is a real estate company, therefore, applied knowledge of /or demonstrated experience in real estate or property management in Alaska is preferred
- Demonstrated contractual negotiation skills a plus
- Strong management skills
- Must have or have the ability to obtain and retain a valid Alaska Driver’s License before starting work as well as possess and maintain a good driving record free of any DUI or other major driving infractions.
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About The Ounalashka Corporation

Based in Unalaska, Alaska, Ounalashka Corporation is a profit corporation. Its business is land leasing and development. OC is the major land owner in Unalaska, also known as the #1 fishing port in the nation in volume and value for about the past ten years. OC leases land to commercial and residential interests — some short-term and some long-term. Commercial tenants include firms in the fishing industry and firms that support it, as well as firms in international shipping, sand and gravel extraction, retail, and etc. It is the Board of Directors’ policy to lease only. Lease terms range from month-to-month rentals for apartments and units in Kashega Ministorage to very long-term leases of 50+ years. OC’s net profit reached a record 34.5% of revenue at year’s end in 2000.

Formed in 1973 under the Alaska Native Claims Settlement Act (ANCSA), the Ounalashka Corporation (OC) is the Native village corporation of Unalaska, Alaska. Unalaska is a volcanic island located about 792 air miles from Anchorage in the Aleutian Archipelago, the chain of islands that stretches some 1500 miles from the Alaska Peninsula to Kamchatka, Russia.

Incorporated with an original 269 Unangan shareholders, OC’s shareholder base now represents about 400 original shareholders and original shareholders’ descendants. Under ANCSA, OC is entitled to 115,000 acres of land on Unalaska, Amaknak, and Sedanka Islands. To date, the US Bureau of Land Management has conveyed approximately 112,000 acres. Selection and conveyance of remaining land depends on development plans. Much of the land OC owns is undevelopable given the terrain of the islands, but the land within the city limits was well chosen by early leadership. Site work done during World War II set the stage for development in later years.

Qualified individuals interested in this position should submit their resume to HR@Ounalshka.com or call Darci Ahlin-Stieren, HR Consultant for OC at 907-903-8424 with any questions.